



DRI ENERGY

Project Criteria For Financing



Expertise & Experience You Can Trust

Project Criteria For Financing

- Experience matters
- Quality of Design
- Quality of Construction
- Ability to execute on-time and on-budget
- Safety
- Roof and Site Integrity



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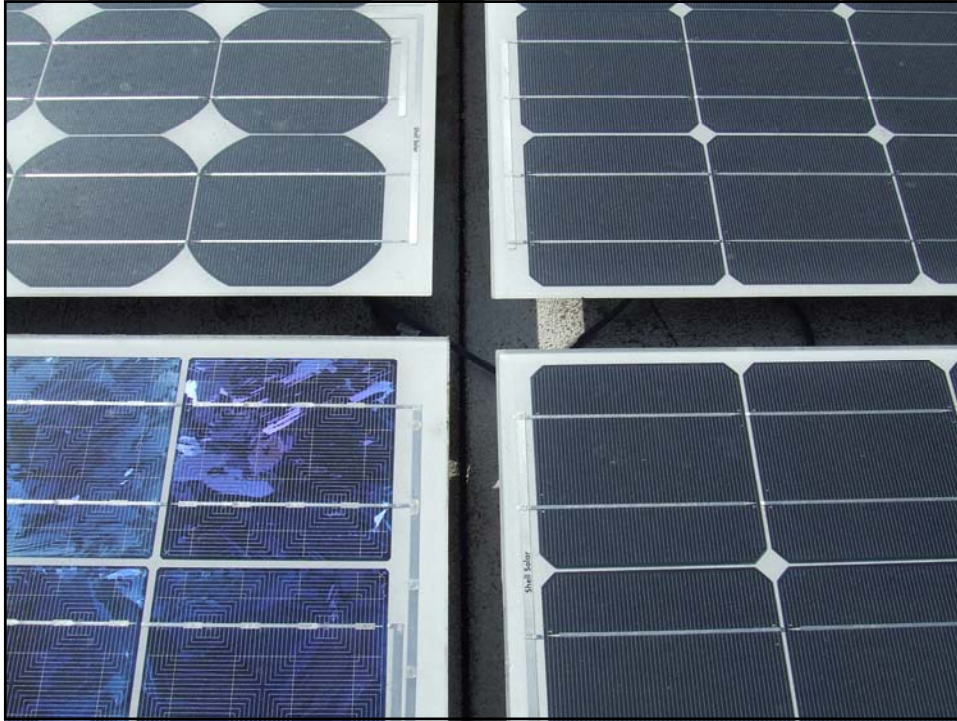
Finance Providers Look For....

- Assurance of ability to execute installation
 - Smooth project installation
 - Good communication practices
 - Safety procedures and practices
 - Ability to deliver on-time, on-budget
 - Quality standards that reduce future costly repairs
 - 3rd party verification



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What Questions Should You Ask?

- Is this integrator experienced in construction?
- Is this integrator an expert in every step of analysis, design, financing, sourcing, cost-control?
- Does this integrator understand my whole building?
- Will the integrity of my roof system be protected?
- Can I trust this integrator to work safely and prevent costly accidents?
- How will this integrator minimize the impact to my operations?



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Safety Practices

- Full-time safety managers
- Written safety plans
- On-site audits
- Personal fall-arrest systems
- Experience Modification Rate
 - Compare rates

Cable perimeter
safety system



Parapet wall height extension
fall protection system



Anchored tripod to support
cable on fall protection
system



Safety poles supporting cable
fall protection system



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Quality



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Construction & Solar Experience To Look For

- Roofing & construction experience
 - Infrastructure to support complex projects
 - Construction planning and operations excellence
 - Local cross-trained workforce
- Experienced solar project managers
 - B, C-10, C-46 Contractors license
 - NABCEP Certified technicians
 - Highly qualified project superintendents



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Thank You



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