

Acquisition Management

GSA Multiple Award Schedules: Opportunities for Excellence “Green” Purchasing


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Federal Acquisition Service

State and Local Use of the Federal Supply Schedules

- GSA State and Local Access to GSA Sources of Supply
- American Reinvestment and Recovery Act (ARRA)
- Managing Your “Green” Procurement
- Pending Legislation
- E-tools Access



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State and Local Access to GSA Sources of Supply

- Schedules Programs
 - 1122
 - [Cooperative Purchasing](#)
 - Disaster Recovery Purchasing Program
 - Federal Grantee Access to Schedules in Response to Public Health Emergencies
- Non-Schedules Programs
 - Wildfire Programs
 - Computers for Learning
 - Personal Property

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What is a GSA Schedule contract?



The screenshot shows the GSA Schedules e-Library interface. At the top, there are navigation links for Home, Federal Supply Schedule Listing, Basic Schedule Definition Conference, and Help. A search bar contains the number '70'. Below the search bar, there is a 'Schedule Summary' section with contact information for the IT Acquisition Center. The main content area displays the '70' category list, which includes a description of 'Authentication Products and Services' and a list of sub-categories such as 'Boards', 'Cables', 'Desktop Computers', and 'Digital Cameras'.

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Cooperative Purchasing Program

COOP
PURCH

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What is GSA's Cooperative Purchasing Program?

- Cooperative Purchasing is a GSA Schedules program, authorized by statute, that allows state and local governments to purchase off of specific GSA Schedules to save time, money, and meet their everyday needs and mission.



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**COOP
PURCH**

**COOP
PURCH**

What are the Authorities that allow for Cooperative Purchasing?

Authority for S&L governments to purchase under Schedule 70
Section 211 of the e-Gov Act of 2002 authorized GSA sales of Schedule 70 IT products, software and services to State & Local Governments through the introduction of Cooperative Purchasing.

Authority for S&L governments to purchase under Schedule 84
Local Preparedness Acquisition Act, which authorizes state and local government to purchase Alarm and signal systems, facility management systems, firefighting and rescue equipment, law enforcement and security equipment, marine craft and related equipment, special purpose clothing, and related services (as contained in Federal supply classification code group 84 or any amended or subsequent version of that Federal supply classification group

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Scope and Eligibility

- **Scope:**
 - GSA IT Schedule 70 Contract Vehicles and Consolidated Schedule with IT Special Item Numbers (SINs)
 - GSA Schedule 84: Total solutions for law enforcement, security, facilities management, fire, rescue, clothing, marine craft and emergency/disaster response
- **Eligible Users:**
 - The 50 states, All counties, municipalities, cities, towns and townships, Tribal Governments, Public Authorities (Public or Indian Housing agencies under the U.S. Housing Act of 1937), school districts, and colleges or any instrumentality there of.

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State and Local Participation

- Voluntary
 - No obligation by state and/or local governments to use the schedule.
 - Contractors decide whether to accept orders from state and local governments.
- Always Open for Use
 - Meet GSA Eligible Users Criteria
 - Have State or Local Authority
 - Granted by State or Local Entity

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Ordering Procedures

- Every Task Order = New Contract
- State and local governments are encouraged to use GSA Schedule Ordering Procedures (FAR 8.4)
 - S & L governments may use their own procedures
- Incorporate by referencing GSA Schedule terms and conditions
- Additional State/Local requirements are permitted but must NOT conflict with GSA Schedule Terms and Conditions
- Source of Funding can be of any type allowed by the ordering agency – Contract or Grant Funding.

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State and Local Preference Programs

- State and Local preference programs are not waived or otherwise affected by Cooperative Purchasing

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Sample of Products and Services Offered Under Cooperative Purchasing (Schedule 70 and Schedule 84)

<p>IT Products and Services:</p> <ul style="list-style-type: none">➤ Hardware➤ Software➤ Professional Services➤ HSPD-12 Compliant Products and Services	<p>Total Solutions for Law Enforcement, Security, Facilities Management, Rescue, Clothing, Marine Craft and Emergency/Disaster Response –</p> <ul style="list-style-type: none">➤ Alarm and signal systems,➤ Facility management systems,➤ Firefighting and rescue equipment,➤ Law enforcement and security equipment, marine craft and related equipment,➤ Special purpose clothing, and➤ Related services.
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Small Business Data

Business Size	# of Contracts	# of Total
Small	14,738	79.90%
Large	3,708	20.10%
Total	18,446	

Socioeconomic Sub-category	# of Contracts	% of Total
8A	1,611	8.73%
SDB	2,157	11.69%
WOSB	3,705	20.09%
HUBZone	579	3.14%
VOSB	2,446	13.26%
SDVOSB	970	5.26%

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Cooperative Purchasing Sales Data


Fiscal Year (Oct - Sept)	Total Cooperative Purchasing Sales	Large Business \$	Large Business %	Small Business \$	Small Business %
2003 (March-Sept)	\$7,897,817.00	\$868,759.87	11%	\$7,029,057.13	89%
2004	\$75,320,481.00	\$42,179,469.36	56%	\$33,141,011.64	44%
2005	\$140,774,721.00	\$85,872,579.81	61%	\$54,902,141.19	39%
2006	\$239,819,554.00	\$141,493,536.86	59%	\$98,326,017.14	41%
2007	\$314,244,056.00	\$168,352,020.00	54%	\$145,892,036.00	46%
2008	\$377,533,537.00	\$237,747,758.00	63%	\$139,785,779.00	37%
2009	\$564,108,321.00	\$374,559,484.00	66%	\$189,548,837.00	34%
2010 YTD	\$121,616,553.00	\$62,024,442.03	51%	\$59,592,110.97	49%

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American Reinvestment and Recovery Act

- In order to accept orders under the American Recovery and Reinvestment Act (Recovery Act) of 2009, from Federal, state or local ordering activities via the GSA Schedule contract, contractors **MUST ACCEPT** the terms and conditions of the mass modification (FX75) and adhere to the **REQUIRED** changes.
- Contractors may only accept Recovery Act orders from state and local government entities, if they have accepted the mass modification **AND** the order falls under one of the currently approved GSA programs (Cooperative Purchasing, Disaster Recovery Purchasing or 1122 CounterDrug Program).
- The mass modification was issued June 16, 2009
- Contractors that have accepted the mass modification will be denoted with an ARRA icon: 

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State and Local Purchasing Under ARRA

- 1122 Program
- Cooperative Purchasing
- Disaster Recovery Purchasing

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Managing “Green” Initiatives



- Green Designations on Schedule
- Biobased
- CA Air Quality Compliant
- CPG Item
- Energy Star Compliant
- Environmentally Friendly
- EPEAT
- ETV
- FEMP Energy Efficient item
- Green Seal of Approval
- NESHAP Compliant
- Non-Toxic Items
- PRIME Item
- Recycled Content
- S.N.A.P. Approved

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Cooperative Purchasing Benefits the Customer

- Commercial Items
- Huge Selection
- Streamlined Process
- Monetary Savings
 - Fair & Reasonable Prices
 - Greater Discounts for Large Buys
 - Spot Discounts
 - Low Administrative Costs
- GSA has Taken Care of the Basics
- e-Tools

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HR 2182: Enhanced Oversight of State and Local Economic Recovery Act

- '(1) IN GENERAL- The Administrator may provide for the use by State or local governments of Federal supply schedules of the General Services Administration for goods or services that are funded by the American Recovery and Reinvestment Act of 2009 ([Public Law 111-5](#)).
- '(2) VOLUNTARY USE- In the case of the use by a State or local government of a Federal supply schedule pursuant to paragraph (1), participation by a firm that sells to the Federal Government through the supply schedule shall be voluntary with respect to a sale to the State or local government through such supply schedule.

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H.R. 1766: Green Acquisition Act

- Use of specific Federal Supply Schedules for the acquisition of environmentally preferable 'green' commodities and services and certain other related items by State and local Governments
- Environmentally preferable 'green' commodities and services (as contained in Federal supply classification code groups **03FAC, 51V, 56, 72IA, 73, 75, 899 or any amended or subsequent version of that Federal supply classification group**).

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S. 2868: Federal Supply Schedules Usage Act of 2009

- SEC. 2. AUTHORITY OF THE AMERICAN RED CROSS TO USE FEDERAL SUPPLY SCHEDULES FOR CERTAIN GOODS AND SERVICES.
- Section 502 of title 40, United States Code, is amended by adding at the end the following new subsection:
 - `(e) Use of Supply Schedules by the Red Cross-
 - `(1) IN GENERAL- The Administrator may provide for the use by the American National Red Cross of Federal supply schedules. Purchases under this authority shall be used **in furtherance of the purposes of the American National Red Cross set forth in section 300102 of title 36, United States Code.**
 - `(2) LIMITATION- The authority under this subsection may not be used to purchase supplies for resale.'

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S. 2868: Federal Supply Schedules Usage Act of 2009 - continued

- SEC. 3. DUTY OF NON-FEDERAL USERS REGARDING USE OF FEDERAL SUPPLY SCHEDULES.
- Section 502 of title 40, United States Code, as amended by section 2, is further amended by adding at the end the following new subsection:
 - `(f) Duty of Non-Federal Users Regarding Use of Supply Schedules- All users of Federal supply schedules, including non-Federal users, shall use the schedules **in accordance with the ordering guidance provided by the Administrator of General Services.'**
- SEC. 4. AUTHORITY OF STATE AND LOCAL GOVERNMENTS TO USE SUPPLY SCHEDULES FOR CERTAIN GOODS AND SERVICES.
- Subsection (d)(1) of section 502 of title 40, United States Code, is amended by inserting `**to facilitate disaster preparedness or response,**' after `Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5121 et seq.)'.

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GSA Makes it Easy....

Go Environmental with GSA Advantage!



GSA Advantage has thousands of products and services available to assist federal agencies meet their environmental purchasing goals. The environmental aisle is designed to allow direct access to the variety of environmental products and services that GSA offers. Customers are encouraged to purchase products designated as biobased and recycled content, ENERGY STAR and FEMP qualified, water efficient, and non-ozone depleting materials.

Note: For some products, vendors denote whether the product meets the specifications and determine which symbols to display. If there is a question about this specification, customers should contact schedule vendors for confirmation prior to placing an order.

Use the categories and filters below to find your products.

Shop For Environmental Items

Enter a search term and select one or more environmental indicators to limit your search to specific environmental products. If you do not select any environmental indicators, the search will return all items matching at least one of the environmental indicators.

Look for: in Environmental

Matching the following criteria:

<input type="checkbox"/> Biobased <input type="checkbox"/> CA Air Quality Compliant <input type="checkbox"/> CPG Item <input type="checkbox"/> Energy Star Compliant <input type="checkbox"/> Environmentally Friendly	<input type="checkbox"/> EPEAT <input type="checkbox"/> ETV <input type="checkbox"/> FEMP FEMP Energy Efficient Item <input type="checkbox"/> Green Seal of Approval <input type="checkbox"/> NESHAP Compliant	<input type="checkbox"/> Non-Toxic Items <input type="checkbox"/> PRIME PRIME Item <input type="checkbox"/> Recycled Content <input type="checkbox"/> S.N.A.P. Approved
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Why Environmental?

Whether fulfilling a requirement or concerned about the environment, there are lots of reasons to choose environmentally sound products.

For some good reasons to buy environmental, take a look at the following links...

- Energy Efficient (FAR Subpart 23.2)
- Recycled Products (FAR Subpart 23.4)
- Environmentally Friendly (FAR Subpart 23.7)
- Ozone Depleting Substances (FAR Subpart 23.8)
- Pollution Prevention (FAR Subpart 23.10)
- Major Environmental Laws
- Executive Order 13423 (Strengthening Federal Environmental, Energy, and Transportation Management)
- Other Environmental Executive Orders

Links

- Visit GSA's Environmental Products
- Go Green Initiatives
- Multiple Award Schedule 839 Environmental Services

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GSA State and Local Programs Website

http://www.gsa.gov/portals/gsa/ing/home.do?tabID=16


U.S. General Services Administration

SEARCH

HOME
BUILDINGS
PRODUCTS
SERVICES
TECHNOLOGY
POLICY
ABOUT GSA

Home » Programs for State and Local Governments

Programs for State and Local Governments

Disaster Recovery Purchasing Program

Purchase directly from approved OSA Federal Supply Schedule vendors before and after Presidentially declared disasters or acts of terrorism to aid in recovery.

- About the Program
- Disaster Recovery Frequently Asked Questions (FAQs)
- Download the Disaster Recovery Program Brochure

Cooperative Purchasing Program

Purchase security and law enforcement equipment from GSA Schedule 84 and technology products and professional services from GSA IT Schedule 70 and the IT Special Item Numbers on the Consolidated Schedule.

- About the Program
- Cooperative Purchasing Frequently Asked Questions (FAQs)
- Download the IT Cooperative Purchasing Program Brochure

National Wildland Fire Program

Purchase U.S. Forest Service approved wildland fire protection equipment and supplies from GSA's Global Supply Program.

- About the Program
- Program Coordinator and Other Resources
- Download the National Wildland Fire Program Brochure

1122 Counter-drug Program

Purchase approved law enforcement equipment and vehicles from selected OSA Schedules and AutoChoice for use in counter-drug activities.

- About the Program
- List of Available Equipment
- Download the 1122 Counter-drug Program Brochure

Computers for Learning Program

Schools and educational nonprofit organizations acquire excess computer equipment from government agencies.

- About the Program
- Computers for Learning Sign In
- Download the Computers for Learning Program Brochure

Federal Surplus Personal Property Donation Program

Eligible state and local governments and nonprofits acquire federal surplus personal property through State Agencies for Surplus Property (SAGSPs).

- About the Program
- List of Available Personal Property and How to Acquire



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State and Local Use Through e-Tools

- Schedules e-Library
- GSA *Advantage!*
- GSA e-Buy




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GSA U.S. General Services Administration

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GSA Electronic Tools (E-tools)




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E-tools

- Access under all programs
 - Market research under Advantage and E-library
 - Programs pages
- Access under Cooperative Purchasing and Disaster Recovery Purchasing
 - Research and purchasing with state and local purchase card on Advantage
 - Ability to post sources sought and requests for quote on Ebuy

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Registration

- Current S&L registration for Advantage and Ebuy must be done through Advantage
- For immediate registration, users must have a .gov, .xx.us (where xx is state code) or .edu
- Users without approved domain names will have to go through alternate process with the GSA Advantage helpdesk.

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Alternate Registration Process

A request must be submitting in writing on **official letterhead** of your particular state or local government organization. The name of the state or local organization must be on the letterhead.

- The letter must be dated and signed by an approving official who will serve as the point of contact (POC) for any and all individuals who may request a GSA Advantage account in the future using that second level domain.
- Name, phone, email, and title of the POC.
- Provide the second level domain requested.
- A short paragraph explaining your organizational mission and authority.
- You may submit the request with attached letterhead document via email to GSA.Advantage@gsa.gov or mail to:
 - GSA Federal Acquisition Service
 - Contract Services Management Division (Q10A)
 - Attention: GSA Advantage
 - 2200 Crystal Drive, Suite 8014
 - Arlington, VA 22202

Please note that GSA will review each request and determine if that domain will be approved for ordering on GSA Advantage. You will be notified of the decision via email.

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Questions

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