

Green CA Summit

Presented By:

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U.S. Communities

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Government Purchasers Saving You Money

Founding Co-Sponsors



Founding Co-Sponsors and State Sponsors

Presence & Credibility

- Association of School Business Officials International (ASBO)
- National Association of Counties (NACo)
- National Institute of Governmental Purchasing (NIGP)
- National League of Cities (NLC)
- United States Conference of Mayors (USCM)

State Sponsors



The Advisory Board

Public Procurement Professionals

- City of Charlotte/Mecklenburg County
- Cobb County
- Dallas County
- Davis Joint Unified School District
- City and County of Denver
- Emory University
- Fairfax County
- Great Valley School District
- Harford County Public Schools
- Hennepin County
- Hillsborough School District
- City of Houston
- City of Los Angeles
- Los Angeles County
- Maricopa County
- Miami-Dade County/Public Health Trust
- North Carolina State University
- City of San Antonio
- San Diego Unified School District
- City of Seattle

Advisory Board Program Purchases Over **\$140 Million** in 2007



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Eligible Agencies

- **Cities**
- **Counties**
- **K12**
 - **Public or Private**
- **Special Districts**
- **Universities/Colleges**
 - **Public or Private**
- **Nonprofits**
- **State Agencies**



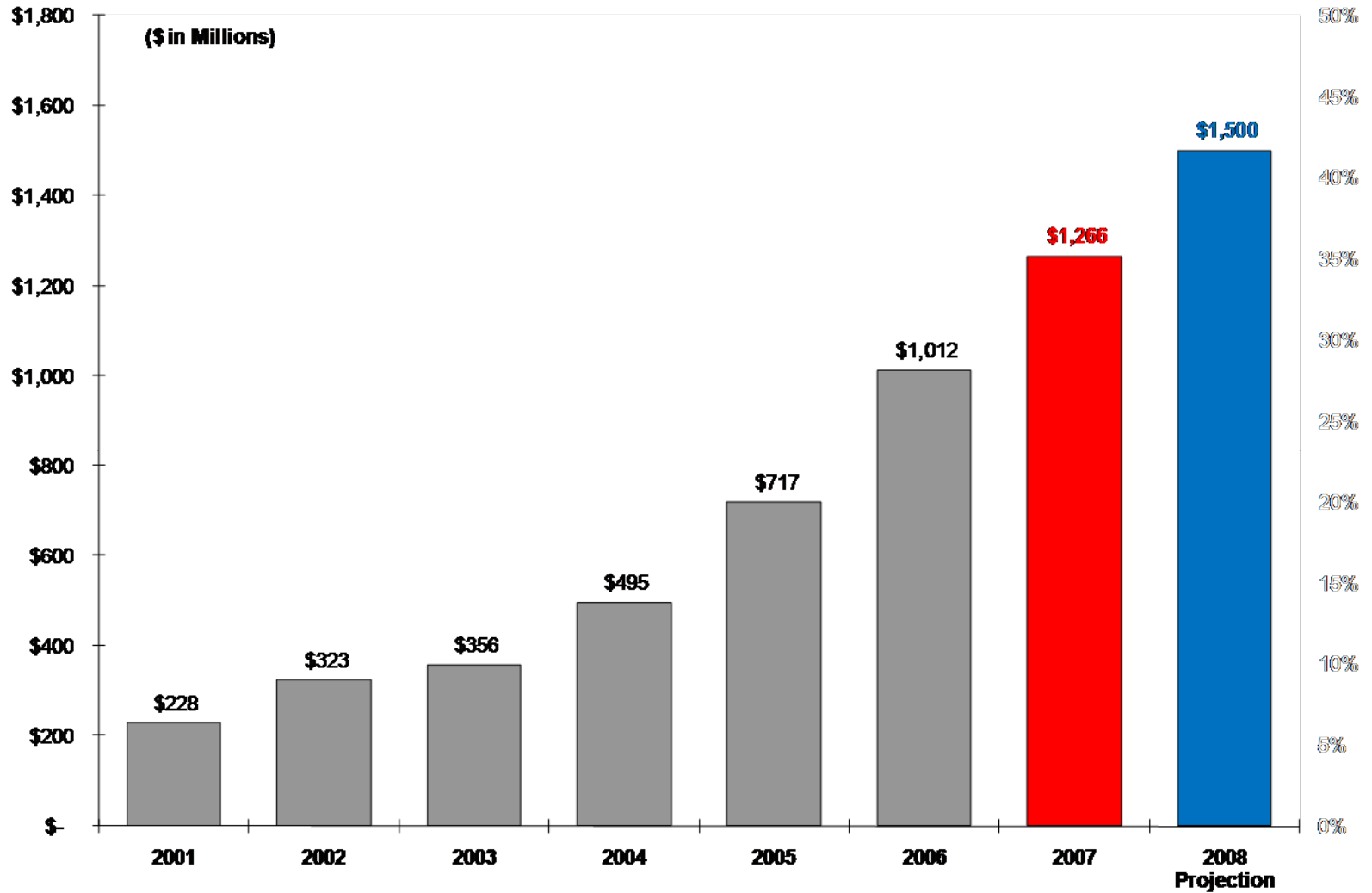
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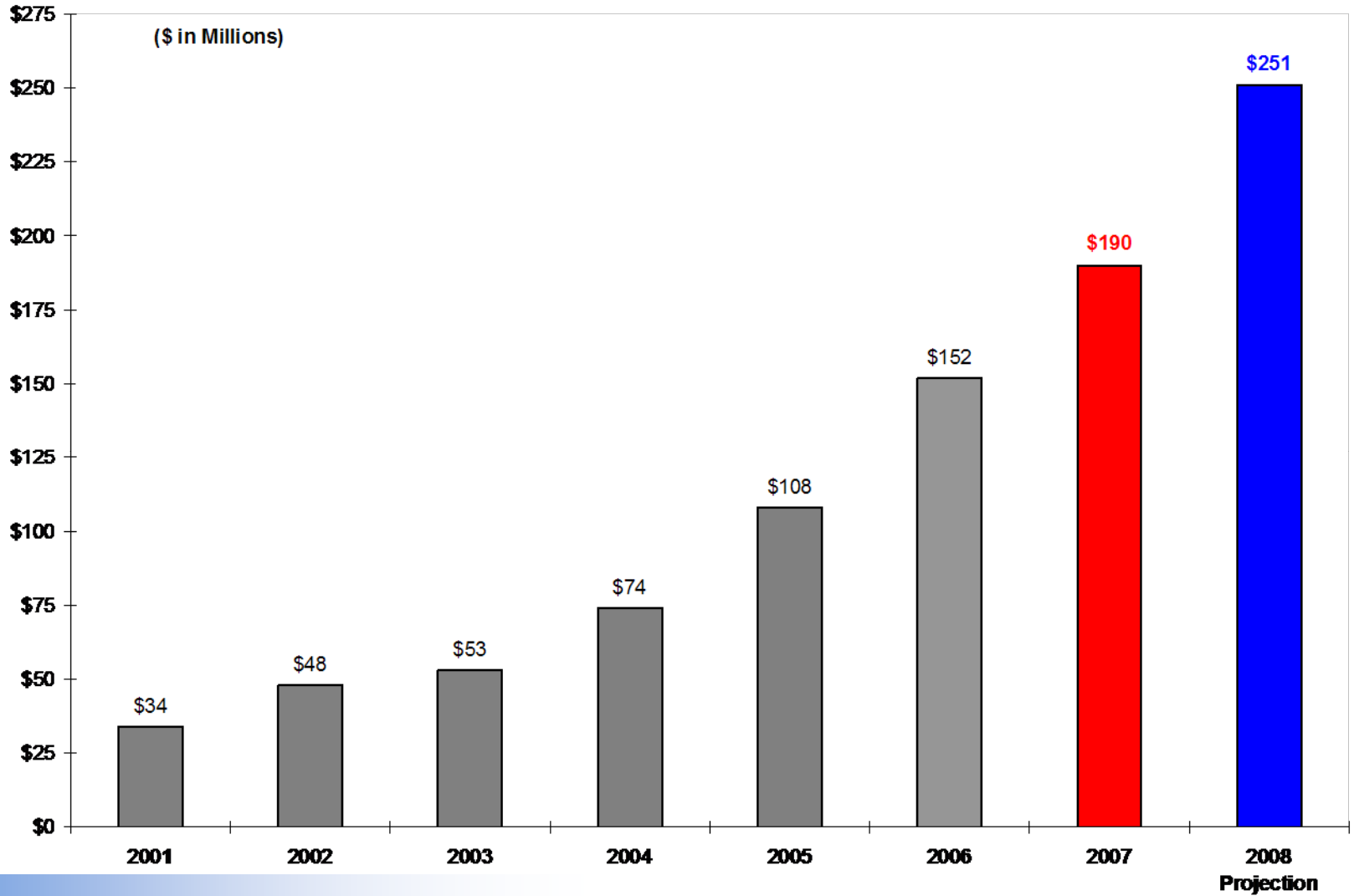
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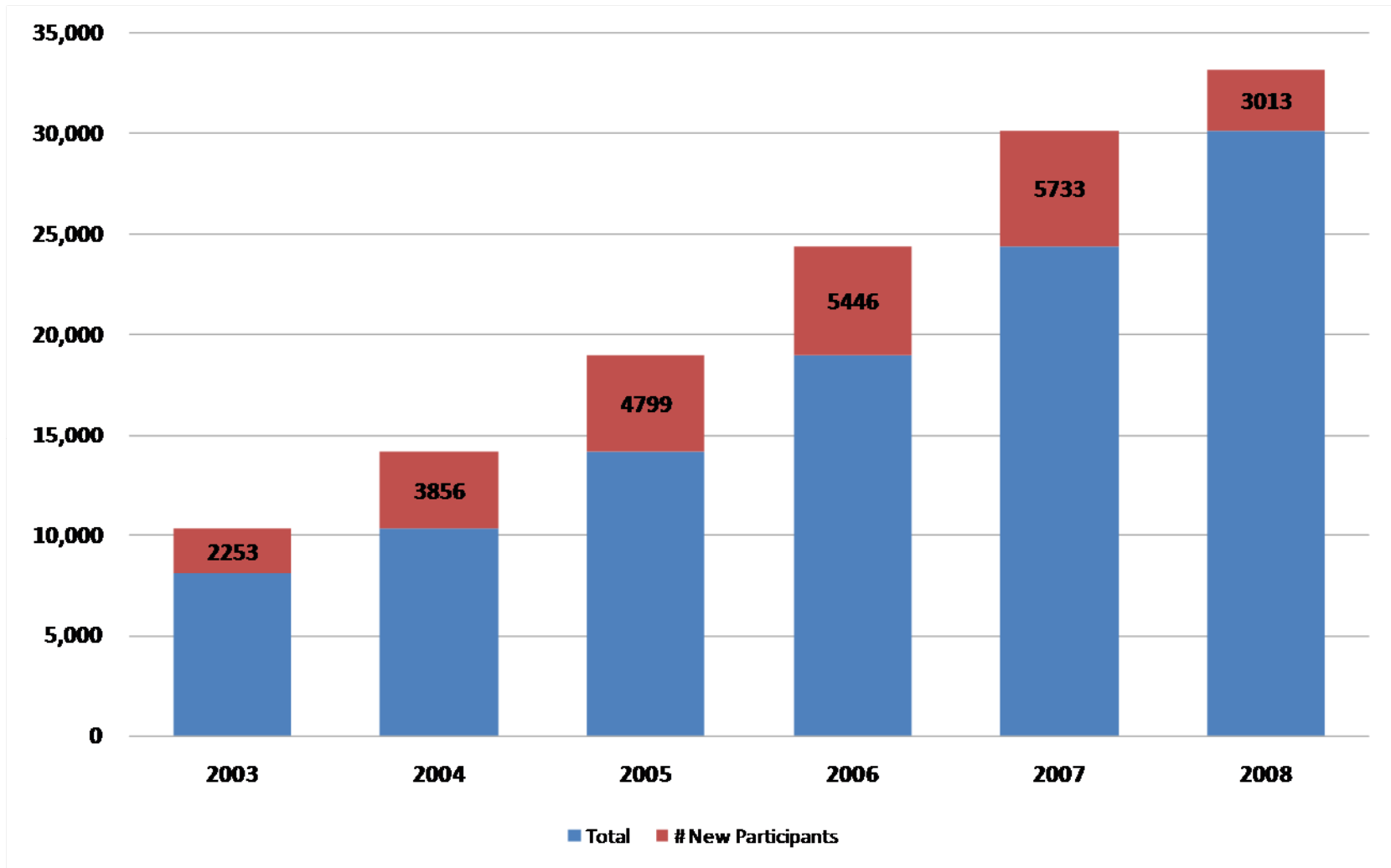
Total Program Purchases



Total Program Savings



Registration Growth



Public Agency Value

- Competitively solicited contract by a lead public agency
- No cost to agencies to participate
- Best government pricing
- Optional and non-exclusive contracts
- No minimum spending requirements




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How to Register Online

- ✓ Log on to U.S. Communities Web Site
- ✓ www.uscommunities.org
- ✓ Click 'Register to Participate'
- ✓ Complete the Registration Process
 - Need More Information Regarding the Process, Click on 



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Participant Page

- Enables Registered Agency to:
 - Use contracts
 - Be notified of new contracts
 - Refer other agencies
 - Make program suggestions
 - Access all program support documents
 - Change registration data



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Going Green Program

Green Initiative








Public Services Alliance
California Communities
Canadian Communities
Compliance Services
U.S. Communities

SEARCH

Upcoming Events

About Our Suppliers ▶

Resources ▶

Trainings/Seminars

Best Practices ▶

Certifications & Standards

New Supplier Inquiry

U.S. Communities Going Green Program is the one-stop source for public agency access to a broad line of responsible purchasing products, services and resources. In addition to our comprehensive contracts that offer eco-friendly products, agencies will find a wealth of valuable information and resources that will help lower your environmental impact within your community and will assist you in making educated decisions about the products your agency purchases.

MAKING ENVIRONMENTAL PURCHASING SIMPLER!







OFFERING THOUSANDS OF "GREEN" BRANDS IN THE FOLLOWING CATEGORIES:

<ul style="list-style-type: none"> School Supplies Office Supplies Technology Products Electrical & Data Communications Technology Solutions Office Machines Office Furniture 	<ul style="list-style-type: none"> Education Furniture Janitorial Supplies Park & Playground Maintenance, Repair & Operating Supplies Auto Parts & Accessories Roofing Supplies & Services Synthetic Turf & Athletic Surfaces
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WHAT'S HOT! WHAT'S NEW!



U.S. Communities & Responsible Purchasing Network Partner to Promote Green Products on Cooperative Contracts.

What do you get when you combine aggregated influences of over 87,000 buyers with Responsible Purchasing Network's green purchasing programs? A powerful new resource for finding and buying

Think of **US** first for **PROVIDING SOLUTIONS**

U.S. Communities SOLUTIONS

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Offering Green products in the following categories:

- Office & School Supplies
- Office & School Furniture
- Janitorial Supplies
- Electrical & Data Communications
- Technology Products
- Office Machines
- Synthetic Athletic Surfaces/Turf
- Auto Parts
- Maintenance, Repairs & Operating Supplies
- Public Safety
- Roofing
- Park & Playground Equipment
- Homeland Security
- Lab Supplies



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Office & School Supplies



- Over 2,400 designated environmentally preferable items
- EPEAT: Technology items available through Tech Depot
- Free ink and toner cartridge recycling/reman cartridges
- Green product substitution analysis with savings results
- Next day delivery (JIT)
- Free delivery on non-furniture items
- LEED retail buildings and green corporate programs
- Substantial discounts (Frequently ordered catalog items discounted up to 70% off)
- Rebates offered for volume and e-commerce thresholds



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Cleaning Supplies



- Complete line of GreenLink Products which include GreenSeal, EcoLogo, DfE products
- Biodegradable, soy-based products
- Total Cost of Ownership analysis provided
- Local support from Field Sales & Service representatives
- Access to Technical Service Chemists and Compliance Specialists via 800 number
- Machines available via Tennant relationship



Founding Co-Sponsors



Maintenance, Repairs & Operations



- Internal EcoOptions Standard: Sustainable Forest, Energy Efficient, Healthy Home, Clean Air & Water Conservation
 - Made up of several third party certifications/standards
- Installation & Renovation
- Flooring Reclamation
- Professional Services
- LEED trained professionals



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Copier & Office Machines



- EnergyStar & EPEAT
- Ricoh is a Zero Waste Company
- End of Life Management including recycling and de-manufacturing
- Substantial discounts
- Total solution contract including purchase, leasing (36, 48 & 60), Standard M/A, CPC maintenance, Total CPC (all inclusive, equipment, maintenance & suppliers)



Government Purchasers Saving You Money

Founding Co-Sponsors





- Audit & Infrastructure Planning
- Energy Conservation & Optimization Products
- Recycling
- Green product analysis with savings results
- 250+ locations
- Next day delivery for stock product
- Electronic Ordering Platform: www.graybar.com
- Over 500 suppliers offered through contracts



Founding Co-Sponsors



School Furniture



- All Virco-manufactured products are GreenGuard products
- Take-back program to recycle out-of-service furniture
- ZUMAFRD products have up to 70% recycled content
- Broad product offering – over 8,000 products available for delivery within 2-4 weeks
- Total turnkey solution with PlanScape™ Project Management program
- Substantial discounts – As much as 72.5% off of list
- Manufacturer-direct program
- Music room offering



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Office Furniture

HAWORTH®

 Herman Miller

Knoll



- GreenGuard products
- ISO 14001
- Supports LEED credits for Commercial Interiors
- Vendors have LEED buildings and processes
- Includes Systems & Freestanding Furniture, Seating, Filing Equipment & Related Products
- Substantial discounts on all products
- Dealer distributed and locally installed
- Services included: Design Services, Project Management, Installation and Asset Management



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Maintenance, Repairs & Operations



- EnergyStar and EPEAT products
- Over 18,000 items in stock (broad selection, brand names, exclusive brands)
- Coast to coast next day delivery
- Special orders, bids, fabrication, renovations, appliance deliveries, shop set-up assistance
- Online Ordering, Dedicated Government Service Reps, Local Field Reps, National Account Managers



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Technology Solutions & Products



- EPEAT products
- IT Hardware, Software and Services under one contract
- Substantial discounts
- Solutions include physical security, mobile evidence capture, server/storage consolidation
- Technology Lifecycle Management
- Over 300,000 technology products available
- Field based account team to visit your IT buyer



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Parks & Playgrounds



- Landscape Structures is ISO 14001
- Green manufacturing and delivery
- 100% recycled content and recyclable products
- Playground equipment including skate parks
- Park & recreation equipment
- Expert design & installation services
- Surfacing
- Substantial pricing & volume discounts



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- Nature's Broom Organic Oil Absorbent
- Oil recycling with Safety-Kleen
- Full line contract on 800,000 products
- Best "Zone" public sector pricing guarantee
- Total solution contract that includes ALLDATA services and onsite Integrated Business Solutions



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Synthetic Turf & Athletic Surfaces



- BioCel bio-balanced polyurethane backing system
- Low VOC levels
- Water efficient
- Reduces/eliminates erosion
- Eliminates chemical use
- Reduces CO2 by eliminating mowing requirement
- Includes full services
- Running surfaces included as part of contract



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Roofing Supplies and Installation



- Vegetative roof system, reflective coatings, solvent-free materials and restorative products and services that meet LEED, CRRC and EnergyStar guidelines
- National pricing for roofing materials including budget analysis, repair estimates to fix cost pricing for full re-roof projects
- Contract includes options for design, inspections, maintenance, repair, re-roofs and new installation
- Over 200 local installers included in network



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Science Labware Supplies and Equipment



- **Offer Products that Help Teach Green**
 - Supports teaching 'green' technologies or promotes sustainability
 - Official supplier of products for the **GLOBE** environmental program
- **Provide Eco-friendly Supply Options**
 - Manufactured using sustainable, low-waste, low-energy processes
 - Eco-friendly supply options—like biodegradable, nontoxic cleaners
- **Committed to Internal Green Practices**
 - New! Green Icons to indicate “Green” products and curriculum
 - Online and CD catalogs minimize paper consumption
 - Nationwide warehouse network consolidates deliveries
 - E-commerce capabilities reduce paper usage



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 **Going Green Program** 

Public Services Alliance
California Communities
Canadian Communities
Compliance Services
U.S. Communities

SEARCH Green Products **GO**



Search Function Result

Product Search

[Office Depot - Office Depot® Brand White Copy Paper, 20 Lb., 104 ...](#)
Office Depot® Brand White Copy Paper, 20 Lb., 104 Brightness, 8 1/2" x 11", Case Of 10 Reams. Dependable 20-lb paper — ideal for hassle-free, everyday use. ...
b2b.officedepot.com/invoke/pub.catalog/getSKUInfo?sku=348037&green=Y&sid=111

[Office Depot - Office Depot® Brand White Copy Paper, 20 Lb., 104 ...](#)
Office Depot® Brand White Copy Paper, 20 Lb., 104 Brightness, 11" x 17", Case Of 5 Reams. Dependable 20-lb paper — ideal for hassle-free, everyday use. ...
b2b.officedepot.com/invoke/pub.catalog/getSKUInfo?sku=536648&green=Y&sid=111

[Office Depot - Office Depot® Brand White Copy Paper, 20 Lb., 104 ...](#)
Office Depot® Brand White Copy Paper, 20 Lb., 104 Brightness, 8 1/2" x 14", Case Of 10 Reams. Dependable 20-lb paper — ideal for hassle-free, everyday use. ...
b2b.officedepot.com/invoke/pub.catalog/getSKUInfo?sku=348045&green=Y&sid=111

[Office Depot - Office Depot® Brand White Copy Paper, 3-Hole ...](#)
Office Depot® Brand White Copy Paper, 3-Hole Punched, 20 Lb., 104 Brightness, 8 1/2" x 11", Case Of 10 Reams. Dependable 20-lb paper ...
b2b.officedepot.com/invoke/pub.catalog/getSKUInfo?sku=495200&green=Y&sid=111

[Office Depot - Office Depot® Brand White Copy Paper, 20 Lb., 104 ...](#)
Office Depot® Brand White Copy Paper, 20 Lb., 104 Brightness, 8 1/2" x 11", Ream Of 500 Sheets. Dependable 20-lb paper — ideal for hassle-free, everyday use. ...
b2b.officedepot.com/invoke/pub.catalog/getSKUInfo?sku=841195&green=Y&sid=111



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Office DEPOT Business Services Division

Office Depot® Brand Envirocopy™ Recycled Copy Paper, 8 1/2" x 11", 20 Lb., 104 Brightness, Case Of 10 Reams



Certified by Green Seal, an organization for environmentally preferable products

- **Reliable 20-lb weight for high-volume use.** Use with confidence in all office copiers, laser printers, inkjet printers and plain-paper fax machines.
- **104 brightness measured on D65 Brightness Scale.** High 104 brightness enhances the contrast in your documents.
- **Acid-free paper won't yellow or disintegrate over time.**
- **Quality-made for easy feeding through machines.** Each ream is clean, dust-free and cut perfectly squared at the corners to ensure problem-free input/output.
- **Contains 35% postconsumer recycled content.** Environmentally preferable! This popular paper contains 35% postconsumer recycled fibers, which exceeds federal guidelines for recycled content to help conserve our natural resources. Exceeds U.S. government and most state environmental standards.
- **Available in a 10-ream cases of 8 1/2" x 11" and 8 1/2" x 14", or in a 5-ream case of 11" x 17" (500 sheets per ream).**



Part Number	Unit of Measure	Name
940650		Office Depot® Brand Envirocopy™ Recycled Copy Paper, 8 1/2" x 11", 20 Lb., 104 Brightness, Case Of 10 Reams

Product Details



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U.S. COMMUNITIES™



Going Green Program

Public Services Alliance
California Communities
Canadian Communities
Compliance Services
U.S. Communities

SEARCH

- Upcoming Events
- About Our Suppliers
- Resources
- Trainings/Seminars
- Case Studies & Best Practices
- Certifications & Standards
- New Supplier Inquiry

Think of
US first
for **PROVIDING SOLUTIONS**

U.S. Communities
Marketplace

U.S. Communities
SOLUTIONS

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Home | Resources | Documents

Documents | Responsible Purchasing Partners |

Documents

Resources

- U.S. Communities LEED Checklist
- U.S. Communities STARS Purchasing Solution (Sustainability Tracking, Assessment & Rating System)
- U.S. Communities' Green Offerings Summary
- Solar Terms Glossary from SunEdison
- Greener Office Master Checklist

Policies

- Los Angeles County EPP Policy
- Institute for Local Government (ILG) Sample Procurement Policy

Papers

- EPEAT Information
- Environmental Purchasing Policies 101
- Governments Demand High-Quality, Safer, and Affordable "Green" Products
- Making Environmental Purchasing Easier
- Policy Updates Inspire Environmental Purchasing

Articles

- Cooperative Purchasing (GovPro Sept. 2008)
- U.S. Communities Explores Buying Green
- Cities Can 'Buy Green' and Save Through NLC Program
- U.S. Communities Goes Green
- HD Supply helps Cobb County conserve water
- Green' is Gold for General Sports Venue/AstroTurf USA®

Calculators

- Greenhouse Gas Equivalencies
- Hybrid Cars
- Enerov Star Computer Power Management Savings





Create your own environmental purchasing program
A Step-By-Step Guide

U.S. Communities provides detailed information and access to resources on our website at www.gogreencommunities.org

1. Determine if your Agency/Organization has signed up to participate or adhere to specific Environmental Programs or Mandates

- a. Cool Mayors – Climate Protection Commitment
- b. STARS
- c. LEED
- d. CPG
- e. SBRAC
- f. American College & University Presidents Climate Commitment

2. Prioritize Objectives (don't try to be perfect and you can't do it all at once)

- a. What is important to your organization?
 - i. Saving forests
 - ii. Reducing global warming
 - iii. Reducing waste to landfills
 - iv. Ensuring clean plentiful water
 - v. Reducing hazardous chemicals in products
 - vi. Reducing hazardous waste
- b. Where are you spending or wasting money?
- c. Tackle areas where the two overlap the strongest
- d. Tackle areas with the greatest potential environmental and economic benefit
 - i. Electronics
 - ii. LED lighting
 - iii. Fuel economic vehicles
 - iv. CFL lighting
 - v. Building new shell improvements
 - vi. Combined heat and power
 - vii. Cellulosic biofuels
 - viii. Industrial process improvements
 - ix. Power plant conversion efficiency improvements

3. Form a Green Team

- a. Include various stakeholders throughout your organization
 - i. Environment
 - ii. Purchasing
 - iii. Fleet
 - iv. Waste management
 - v. Facilities
 - vi. Potential roadblocks/way-layers



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Sustainability SOLUTIONS

Sustainability in its environmental definition refers to the ability to meet present needs without endangering the long-term well being of the environment or society. U.S. Communities Government Purchasing Alliance ("U.S. Communities") is strongly committed to our mission in assisting public agencies and nonprofits in identifying sustainable procurement solutions.

In 2006, U.S. Communities Going Green program was established to provide local and state government agencies, school districts (K-12), colleges and universities and nonprofits nationwide access to an array of environmentally preferable products and services, develop sustainable procurement policies that minimize environmental impact and protect the communities in which we live and work while benefiting the bottom line.

U.S. Communities Going Green program offers procurement solutions by drawing expertise from specialists in the field of sustainability, our team of leaders in environmental purchasing and research from our supplier partners and program participants. Our solutions help our participants find common ground between business/organizational goals and responsible stewardship.



Sustainability is a powerful concept that inspires innovative problem-solving. Let "US" help you cultivate a more sustainable environment for your organization.

Resources

As agencies adjust to new mandates and missions for sustainable long-term solutions, U.S. Communities provides valuable resources for creating and implementing your agencies' environmental purchasing program.

- Policy Templates
- Access to Proven Environmental Purchasing Models
- Worldwide Expert Advice
- Green Calculators

Products and Services

As sustainability initiatives take on an increasingly central role in day to day operations, the need for a comprehensive tool to identify sustainable products, services and solutions is vital. The U.S. Communities program offers our participants access to a broad line of environmentally certified products and services. From Ecologo to Green Seal to Energy Star, U.S. Communities' Going Green Program has identified the items in its contracts that meet third-party environmental certification and recognized standards to help our participants meet their responsible procurement needs. By utilizing our contracts to procure environmentally preferable products and services, your organization can take advantage of volume discount pricing while eliminating the need for warehousing.

Comprehensive

When applying sustainability to business operations and facilities, sustainability translates to smart management.

- State-of-the-Art Search Tool
- Training
- National Forums
- Step-by-Step Instructions

U.S. Communities helps simplify the task of sustainable purchasing by offering tools that provide a compass for uncomplicated decision-making and a tool for developing new strategies.

Simple

U.S. Communities Going Green program makes Environmental Purchasing Simple! The program offers a set of integrated services that help our participants "operationalize" sustainability procurement concepts into practical applications. Our goal is to assist your organization in putting together a comprehensive sustainability solutions plan to optimize your environmental purchasing objectives as simply and as effective as possible. Local and state government agencies, school districts (K-12), colleges and universities and nonprofits nationwide can access U.S. Communities Sustainability Solutions by registering to participate in the program. To register, visit U.S. Communities website at www.uscommunities.org and click on **register to participate**.

Going Green Program

Solutions



U.S. COMMUNITIES is **Going Green**

LEED for New Construction v2.2 and Existing Buildings

Sustainable Sites		14 Points	U.S. Communities Supplier Solution
Prereq 1	Construction Activity Pollution Prevention	Required	
Credit 2	Development Density & Community Connectivity	1	Haworth
Credit 7.2	Heat Island Effect, Roof	1	HCS
Credit 8	Light Pollution Reduction	1	Graybar
Energy & Atmosphere		17 Points	U.S. Communities Supplier Solution
Prereq 1	Fundamental Commissioning of the Building Energy Systems	Required	Graybar
Prereq 2	Minimum Energy Performance	Required	Graybar, Haworth
Credit 1	Optimize Energy Performance	1 to 10	Graybar, Haworth, Herman Miller, Knoll
Credit 3	Enhanced Commissioning	1	Graybar
Credit 5	Measurement & Verification	1	Graybar
Materials & Resources		13 Points	U.S. Communities Supplier Solution
Prereq 1	Storage & Collection of Recyclables	Required	Graybar, Haworth
Prereq 2	Toxic Materials Source Reduction: Reduced Mercury in Light Bulbs	Required	Graybar
Credit 1.1	Building Reuse, Maintain 75% of Existing Walls, Floors & Roof	1	HCS, Haworth
Credit 1.3	Building Reuse, Maintain 50% of Interior Non-Structural Elements	1	Haworth
Credit 2.1	Construction Waste Management, Divert 50% from Disposal	1	HCS, Haworth, Herman Miller, KI, Knoll, Virco
Credit 2.2	Construction Waste Management, Divert 75% from Disposal	1	HCS, Haworth, Herman Miller, KI, Knoll, Virco
Credit 3.1	Materials Reuse, 5%	1	HCS, Herman Miller, Haworth, Knoll
Credit 3.2	Materials Reuse, 10%	1	HCS, Herman Miller, Haworth, Knoll
Credit 4.1	Recycled Content, 10% (post-consumer + 1/2 pre-consumer)	1	HCS, Haworth, Herman Miller, KI, Knoll, Virco, Zap
Credit 4.2	Recycled Content, 20% (post-consumer + 1/2 pre-consumer)	1	HCS, Herman Miller, KI, Knoll, Zap
Credit 5.1	Regional Materials, 10% Extracted, Processed & Manufactured Regionally	1	Herman Miller, KI, Knoll, Virco
Credit 5.2	Regional Materials, 20% Extracted, Processed & Manufactured Regionally	1	Herman Miller, KI, Knoll, Virco
Credit 6	Rapidly Renewable Materials	1	Haworth, Herman Miller, KI, Knoll
Credit 7	Certified Wood	1	Haworth, Herman Miller, Knoll
Indoor Environmental Quality		15 Points	U.S. Communities Supplier Solution
Prereq 1	Minimum IAQ Performance	Required	Haworth
Credit 2	Increased Ventilation	1	Haworth
Credit 3.1	Construction IAQ Management Plan, During Construction	1	Haworth
Credit 4.1	Low-Emitting Materials, Adhesives & Sealants	1	HCS
Credit 4.2	Low-Emitting Materials, Paints & Coatings	1	HCS
Credit 4.4	Low-Emitting Materials, Composite Wood & Agrifiber Products	1	Haworth
Credit 5	Indoor Chemical & Pollutant Source Control	1	Zap
Credit 6.1	Controllability of Systems, Lighting	1	Graybar, Haworth
Credit 6.2	Controllability of Systems, Thermal Comfort	1	Haworth
Credit 7.1	Thermal Comfort, Design	1	Haworth
Credit 8.1	Daylight & Views, Daylight 75% of Spaces	1	Haworth, Herman Miller, KI, Knoll
Credit 8.2	Daylight & Views, Views for 90% of Spaces	1	Haworth, Herman Miller, Knoll
Innovation & Design Process		5 Points	U.S. Communities Supplier Solution
Credit 1.1	Innovation in Design: Provide Specific Title	1	Herman Miller, KI, Virco
PROJECT TOTALS (pre-certification estimates)		69 Points	

Making environmental purchasing simpler...

★ Certified: 26-32 Points ★ Silver: 33-38 Points ★ Gold: 39-51 Points ★ Platinum: 52-69 Points

Log in today to find out how we can assist your organization with Going Green!

GOVERNMENT PURCHASING ALLIANCE

U.S. COMMUNITIES
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Going Green Program

Solutions



U.S. COMMUNITIES *is* **Going Green**

STARS Purchasing Solution (Sustainability Tracking, Assessment & Rating System)
A project of the Association for the Advancement of Sustainability in Higher Education

OP Credit 19: Energy Star Purchasing	U.S. Communities Supplier Solution
<p>Institution purchases Energy Star or equivalent for all available product categories</p> <p>Number of Energy Star products institution purchased and dollars spent</p> <p>Energy Star Products Available:</p>	<p>U.S. Communities can track & report</p> <p>Office Depot Ricoh Savin Lanier</p> <p>Home Depot Supply The Home Depot</p> <p>GTSI Tech Depot Graybar</p> <p>Hagameyer Zep</p>
OP Credit 21: EPEAT Purchasing	U.S. Communities Supplier Solution
<p>Institution purchases EPEAT Silver or equivalent for all available product categories</p> <p>Number of EPEAT Silver products institution purchased and dollars spent</p> <p>EPEAT Silver Products Available:</p>	<p>U.S. Communities can track & report</p> <p>Tech Depot GTSI Office Depot</p> <p>Ricoh Savin Lanier</p>
OP Credit 22: Purchasing Green Cleaning Products	U.S. Communities Supplier Solution
<p>Institution purchases environmentally preferable cleaning products certified by GreenSeal or Environmental Choice (EcoLogo)</p> <p>Expenditures on environmentally preferable cleaning products</p> <p>GreenSeal and EcoLogo Products Available:</p>	<p>U.S. Communities can track & report</p> <p>Zep The Home Depot</p> <p>Home Depot Supply Office Depot</p>
OP Credit 23: Environmentally Preferable Paper Purchasing	U.S. Communities Supplier Solution
<p>Institution purchases environmentally preferable copy paper and bathroom paper</p> <p>Expenditures on environmentally preferable paper products</p> <p>100% post-consumer recycled content and processed chlorine free or FSC certified and total chlorine free or 100% tree-free material Available:</p>	<p>U.S. Communities can track & report</p> <p>Office Depot</p> <p>The Home Depot</p> <p>Home Depot Supply</p>
OP Credit 23: Environmentally Preferable Furniture Purchasing	U.S. Communities Supplier Solution
<p>At least 50% of institution's furniture expenditures will go towards products that meet at least one criteria:</p> <p>Expenditures on environmentally preferable paper products</p> <p>10% post-consumer or 20% post-industrial material</p> <p>70% salvaged material</p> <p>50% rapidly renewable material</p> <p>50% FSC certified wood</p> <p>50% material harvested/extracted and processed within 500 miles of institution</p>	<p>U.S. Communities can track & report</p> <p>Vico Haworth Herman Miller</p> <p>Knoll All Spacesaver Office Depot</p>
OP Credit 24: Vendor Code of Conduct	U.S. Communities Supplier Solution
<p>Institution sets expectations about the social and environmental responsibility of vendors</p> <p>Posted policies and contact information</p> <p>Vendor social and environmental code of conduct</p>	<p>U.S. Communities posts on website</p> <p>Majority of vendors have posted documents</p>

Making environmental purchasing simpler...



Founding Co-Sponsors



Savings Opportunities

- Cooperative Contracts Concept
- Add new products instead of soliciting
- Office Depot's Green Substitution Program -- Increase green sales and decrease costs
 - LA: increase 10%, savings 5% (\$290,000)
 - Hennepin: Doubled their green spend from 24% to 48% and decreased their cost by 10%
 - Peoria: increased their green spend and decreased their cost by \$30,000
- Graybar's lighting recycling and audit programs
- Virco's school furniture take-back program
- Office Depot's cartridge recycling program and remanufactured cartridges
- Ask your vendors for alternatives and options



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www.gogreencommunities.org

www.uscommunities.org

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